

JOSEPH A. VANDELLO

CURRICULUM VITAE

Fall, 2006

Department of Psychology
University of South Florida
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EDUCATION

1996 - 2000	University of Illinois at Urbana-Champaign	Ph.D in Social Psychology
1994 - 1996	University of Illinois at Urbana-Champaign	M.A. in Social Psychology
1990 - 1994	University of Iowa	B.S in Psychology

PROFESSIONAL APPOINTMENTS

2002 - present	Assistant Professor Department of Psychology <i>University of South Florida</i>
2000 - 2002	Postdoctoral Research Associate, Instructor <i>Woodrow Wilson School of Public and International Affairs Princeton University</i>

RESEARCH INTERESTS

General Areas:

- Social psychology, cultural psychology

Specific Topics:

- Cultural influences on violence and aggression
- Cultural persistence and change
- Gender and race issues
- Individualism and collectivism
- Morality in decision-making
- Justice and social conflict
- Power, Social Influence
- Group and Intergroup Processes
- Support for underdogs

AWARDS AND HONORS

- New Investigator Grant, University of South Florida, 2005
- Faculty International Travel Grant, University of South Florida, 2003
- University of Illinois Dissertation Completion Fellowship, 1999-2000
- Society for Personality and Social Psychology Travel Award, 1999
- Departmental nominee, APF/COGDOP Graduate Research Scholarship, 1998
- Higginson Graduate Research Award, 1997
- Graduated with distinction and honors in psychology, May 1994

PUBLICATIONS

- Vandello, J. A. (forthcoming). Culture of honor. In *Cambridge Dictionary of Psychology*. Cambridge, UK: Cambridge University Press.
- Vandello, J. A. (forthcoming). Milgram experiment. In *Cambridge Dictionary of Psychology*. Cambridge, UK: Cambridge University Press.
- Franiuk, R., Seefeldt, J. L., Cepress, S. L., & Vandello, J. A. (in press). Prevalence and effects of rape myths in the media: The Kobe Bryant case. *Violence Against Women*
- Vandello, J. A. (2006). Sex ratios and homicide across the U.S. *International Journal of Psychology Research*, 1, xx-xx.
- Norton, M. I., Sommers, S. R., Vandello, J. A., & Darley, J. M. (2006). Mixed motives and racial bias: The impact of legitimate and illegitimate criteria on decision-making. *Psychology, Public Policy, and Law*, 12, 36-55.
- Vandello, J. A. (in press). Mortality. In N. J. Salkind (Ed.) *The Encyclopedia of Human Development*.
- Thompson, J. K., Wilson, S., Roehrig, M., & Vandello, J. (2005). The influence of communicator weight on psychoeducational message acceptance in females with high versus low levels of preexisting body image disturbance. *Eating Behaviors*, 6, 247-258.
- Norton, M. I., Vandello, J. A., & Darley, J. (2004). Casuistry and social category bias. *Journal of Personality and Social Psychology*, 87, 817-831.
- Cohen, D., & Vandello, J. A. (2004). The paradox of politeness. In M. Anderson (Ed.) *Cultural shaping of violence: Victimization, escalation, response*. West Lafayette, IN: Purdue University Press.
- Vandello, J. A., & Cohen, D. (2004). When believing is seeing: Sustaining norms of violence in cultures of honor. In M. Schaller & C. Crandall (Eds.) *The psychological foundations of culture* (pp. 281-304). New York: Lawrence Erlbaum.
- Vandello, J. A., & Cohen, D. (2003). Male honor and female fidelity: Implicit cultural scripts that perpetuate domestic violence. *Journal of Personality and Social Psychology*, 84, 997-1010.
- Cohen, D., & Vandello, J. A. (2001). Honor and "faking" honorability. In R. Nesse (Ed.) *Evolution and the capacity for commitment* (pp. 163-185). New York: Russell Sage.

- Vandello, J. A., & Cohen, D. (1999). Patterns of individualism and collectivism across the United States. *Journal of Personality and Social Psychology*, 77, 279-292.
- Cohen, D., Vandello, J. A., Puente, S., & Rantilla, A. K. (1999). "When you call me that, smile!" How norms for politeness, interaction styles, and aggression work together in southern culture. *Social Psychology Quarterly*, 62, 257-275.
- Cohen, D., Vandello, J. A., & Rantilla, A. K. (1998). The sacred and the social: Honor and violence in cultural context. In P. Gilbert & B. Andrews (Eds.) *Shame: Interpersonal behavior, psychopathology, and culture* (pp. 261-282). Cambridge: Oxford University Press.
- Cohen, D., & Vandello, J. A. (1998). Meanings of violence. *Journal of Legal Studies*, 27, 501-518. [Reprinted in Hechter, M. & Horne, C. (Eds.) (2003). *Theories of social order*. Stanford, CA: Stanford University Press.]
- Baron, R. S., Vandello, J. A., & Brunson, B. (1996). The forgotten variable in conformity research: The impact of task importance on social influence. *Journal of Personality and Social Psychology*, 71, 915-927.

MANUSCRIPTS UNDER REVIEW OR REVISION

- Vandello, J. A., Goldschmied, N., & Richards, D. A. R. (invited resubmission). The appeal of the underdog. *Personality and Social Psychology Bulletin*
- Vandello, J. A. & Ransom, S. (under review). Underestimating the "nice guy": Males' miscalibrations about aggression and apology. *European Journal of Social Psychology*.
- Vandello, J. A., Cohen, D., & Ransom, S. (under review). The perpetuation of aggression in the U.S. South: Misperceptions and cultural lag. *Journal of Cross-Cultural Psychology*
- Vandello, J. A., Cohen, D., Granson, R., & Franiuk, R. (under review). Stand by your man: Indirect cultural prescriptions for honorable violence and feminine loyalty. *Personality and Social Psychology Bulletin*
- Vandello, J. A., & Cohen, D. (under revision). *Cultural themes associated with domestic violence against women: A cross-cultural analysis*.
- Norton, M. I., Vandello, J. A., Biga, A., & Darley, J. M. (under review). Stable and situational moderators of the perpetuation of questionable preferences. *Social Cognition*.
- Singelis, T., Her, P., Aaker, J., Bhawuk, D., Gabrenya, B., Gelfand, M., Harwood, J., Tanaka-Matsumi, J., & Vandello, J. (under review). Ethnic and regional differences in social axioms. *Personality and Individual Differences*.

RESEARCH IN PROGRESS

- Goldschmied, N., & Vandello, J. A. *Justice-based and utilitarian motivations for support for the disadvantaged.*
- Vandello, J. A., Bosson, J. K., Cohen, D., Burnaford, R., & Wasti, A. *Precarious manhood and its connection to aggression.*
- Norton, M. I., Vandello, J. A., & Biga, A. *Racial anxiety and its effects on decision-making.*
- Vandello, J. A., Biga, A. & Lanka, S. (in preparation). *Self- and partner-enhancing biases in housework and marital satisfaction.*
- O'Brien, K., Vandello, J. A., & Levine, E. *Development and validation of the workplace hostile attribution bias scale.*
- Biga, A., & Vandello, J. A. *Hypocrisy, motivation to avoid prejudice, and outgroup favoritism in hiring decisions*
- Biga, A., & Vandello, J. A. *Criticism of others' negative behaviors in mixed-race and same-race company.*

CONFERENCE PRESENTATIONS

- Goldschmied, N. & Vandello, J. (2007). *The advantage of disadvantage.* (Poster to be presented at the Annual Meeting of the Society for Personality and Social Psychology, January, Memphis, TN).
- Vandello, J. (2006). *Individuals, aggregates, and collective representations as complementary measures of culture.* (Invited talk for symposium on "Social Psychology from Nations, States, and Neighborhoods to Community Members" at the Annual Meeting of the Society for Experimental Social Psychology, October, Philadelphia, PA).
- Bauer, J. A., O'Brien, K. E., & Vandello, J. A. (2006). *Social dominance orientation and organizational outcomes.* (Paper presented at the 18th annual meeting of the American Psychological Society, New York, NY).
- Goldschmied, N., & Vandello, J. (2006). *The underdog effect: Definition, limitations, and motivations. Why do we support those at a competitive disadvantage?* (Poster presented at the Annual Meeting of the Society for Personality and Social Psychology, January, Palm Springs, CA).
- Fleisher, M., O'Brien, K. E., Biga, A., & Vandello, J. A. (2005). *The role of culture of honor in counterproductive work behaviors.* (Paper presented at the 17th annual meeting of the American Psychological Society, May, Los Angeles, CA).
- O'Brien, K., Biga, A., & Vandello, J. (2005). *The effect of culture of honor on counterproductive work behaviors.* (Paper presented at the 20th Annual Meeting of the Society for Industrial Organizational Psychology, April, Los Angeles, CA).

- Vandello, J., Ransom, S., & Blagg, C. (2005). *Misguided impression management? Men's misperceptions about women and aggression*. (Poster presented at the Annual Meeting of the Society for Personality and Social Psychology, January, New Orleans, LA).
- Goldschmied, N., Biga, A., Vandello, J. (2005). *Who does the dishes? Self-effacement and synchronicity as strategies for happy marriages*. (Poster presented at the Annual Meeting of the Society for Personality and Social Psychology, January, New Orleans, LA).
- O'Brien, K., & Vandello, J. (2005). *Romantic violence in college students: The role of adherence to the culture of honor*. (Poster presented at the Annual Meeting of the Society for Personality and Social Psychology, January, New Orleans, LA).
- Vandello, J. A. (2004). *Fewer women, more violence? Examining geographic sex ratios across the U.S.* (Poster presented at the Annual Meeting of the Society for Personality and Social Psychology, January, Austin, TX).
- Franiuk, R., & Vandello, J. A. (2004). *Beliefs about men and women the perpetuate and reinforce domestic violence*. (Poster presented at the Annual Meeting of the Society for Personality and Social Psychology, January, Austin, TX).
- Vandello, J. A. (2004). *Stubborn norms*. (Invited talk for conference on "Selection in Culture and the Marketplace of Ideas," Duke University Business School, May 14-15, 2004).
- Vandello, J. A. (2003). *Normative transgressions and the cultural construction of anger*. (Invited talk for symposium on "Anger and Aggression" at the 6th Regional Congress of the International Association of Cross-Cultural Psychology, July, Budapest, Hungary).
- Norton, M., Vandello, J. & Darley, J. (2002). *Value falsification*. (Poster presented at the Annual Meeting of the Society for Personality and Social Psychology, February, Savannah, GA).
- Drummond, J., Vandello, J., & Darley, J. (2002). *Virtuous defense or unwarranted violence?: Behind the crosshairs of retaliatory force*. (Poster presented at the Annual Meeting of the Society for Personality and Social Psychology, February, Savannah, GA).
- Vandello, J. A. (2001). *Cultural perpetuation through mutual misperception*. (Invited talk for symposium on "Cultural Dynamics: The Role of Collective Representations in the Microlevel Construction of Reality" headed by Hazel Markus and Glenn Adams, at the Annual Meeting of the Society for Personality and Social Psychology, February, San Antonio, TX).
- Cherulnik, P. D., Sarten, A., Johnson, A., & Vandello, J. A. (2000). *The culture of honor scale*. (Poster presented at the Annual Meeting of the Midwestern Psychological Association, May, Chicago, IL).
- Vandello, J. A., & Cohen, D. (1999). *Southern culture and the legitimacy of violence for self-protection and control*. (Invited talk at the Southeastern Law Schools Association Annual Meeting, July, Hilton Head, SC).
- Vandello, J. A., & Cohen, D. (1999). *Cultural norms of honor and their contribution to violence against women*. (Poster presented at the Annual Meeting of the American Psychological Society, June, Denver, CO).
- Vandello, J. A., & Cohen, D. (1999). *Regional patterns of individualism and collectivism in the United States*. (Poster presented at the Annual Meeting of the Midwestern Psychological Association, May, Chicago, IL).

- Cohen, D., & Vandello, J. A. (1999). *Internalizing and "faking" honorability: A moratorium in the faking and detecting arms race among some southerners?* (Talk presented at conference on "The Biology of Belief: Has Evolution Shaped a Capacity for Strategic Subjective Commitment?" April, Ann Arbor, MI).
- Vandello, J. A., & Cohen, D. (1998). *The perpetuation of southern cultural norms of violence: A case of pluralistic ignorance?* (Poster presented at the Annual Meeting of the Midwestern Psychological Association, May, Chicago, IL).
- Cohen, D., Vandello, J., Puente, S., & Rantilla, A. (1997). *Conflict and cultural styles*. (Invited talk at the Annual Meeting of the Midwestern Psychological Association, May, Chicago, IL)
- Vandello, J., Puente, S., Rantilla, A., & Cohen, D. (1997). *Honor and violence: Exploring U.S. North-South cultural differences*. (Poster presented at the Annual Meeting of the Midwestern Psychological Association, May, Chicago, IL).
- Cohen, D., and Vandello, J. (1997). *Lawful violence*. (Talk presented at conference on "Social Meaning, Social Norms, and the Economic Analysis of Law," University of Chicago Law School, April, Chicago, IL)

PROFESSIONAL EXPERIENCE

Teaching Assistant, University of Iowa, Spring 1994, Social Psychology

Teaching Assistant, Lecturer University of Illinois at Urbana-Champaign, Fall 1994- Spring 1996
Introduction to Social Psychology

Instructor, Buena Vista University, Ottumwa, Iowa, Summer 1995, Psychology of Gender.

Research Assistant, University of Illinois at Urbana-Champaign, Fall 1996- Spring 1999
Supervisor: Dr. Dov Cohen

Research Assistant, University of Illinois at Urbana-Champaign, 1999
Helped develop annotated bibliography on positive psychology, under direction of Martin E.P. Seligman

Instructor, Princeton University, Spring 2001- Spring 2002, Psychology for Public Policy

PROFESSIONAL ASSOCIATIONS

American Psychological Association
Association for Psychological Science
Society for Personality and Social Psychology
International Association for Cross-Cultural Psychology

REVIEWING

Journals:

- *Aggressive Behavior*
- *European Journal of Social Psychology*
- *Evolution and Human Behavior*
- *Evolutionary Psychology: An International Journal*
- *Journal of Cross-Cultural Psychology*
- *Journal of Interpersonal Violence*
- *Journal of Personality and Social Psychology*
- *Personality and Social Psychology Bulletin*
- *Qualitative Sociology*
- *Sex Roles*

Grants:

- *National Science Foundation – Social Psychology*

Books:

- *W.W. Norton & Company*

COURSES TAUGHT

Undergraduate:

- Social Psychology
- Psychology of Gender

Graduate:

- Advanced Social Psychology
- Psychology of Gender
- Psychology for Policy Analysis

ENRICHMENT ACTIVITIES

Web course on designing Webpages using Dreamweaver, Fall, 2002
Teaching Enhancement Workshop on using the Virtual Library, Fall, 2002

THESIS COMMITTEES

Undergraduate Honors Thesis Committee Member

2002-2003	Steffanie Wilson
2002-2003	Dan Riner
2003-2004	Christopher Blagg (Chair)
2003-2004	Selah Lanka (Chair)
2003-2004	Bill McKibbin (Chair)
2003-2004	Jennifer Holt
2004-2005	Melissa Phillips
2004-2005	Heather Frank

2004-2005	Ryan Barbeau
2004-2005	Toni Merkey
2004-2005	David Richards (Chair)
2004-2005	Zulema Vega (Chair)
2006-2006	Melinda Andrade
2006-current	Jeremy Bauer (Chair)
2006-current	Esther Davila

Master's Thesis Committee Member

2003-2004	Andrew Biga (Chair)
2003-2004	Kari Bruursema
2004-2005	Nadav Goldschmied (Chair)
2004-2005	Susan Himes
2005-2005	Jay Dorio
2004-2006	Haitham Khoury
2004-2006	Jessica Handelsman
2004-current	Matthew Prewitt
2005-current	Rickamer Hoover
2005-current	Nicole Jagusztyn
2005-current	Steffanie Sperry
2005-current	Nicole Caporino
2006-current	Greg Schmidt
2006-current	Charlie Ottinot
2006-current	Dan Ispa
2006-current	Christopher Wheldon

Dissertation Committee Member

2002-2003	Mark Smith
2003-2004	Vani Nath Simmons
2004-2005	Sean Ransom
2003-2005	Monica Webb
2004-2005	Lisa Wilkinson
2004-2005	Jason Read
2004-2005	Adam Shoemaker
2005-2006	Cecile Van de Voorde
2005-2006	Eileen Taylor
2005-2006	Valentina Bruk
2005-current	Meisha-ann Martin (Chair)
2005-current	Yuko Yamamiya
2005-current	Angel Goh
2005-current	Sylvia Herbozo
2006-current	Michelle LeVasseur
2006-current	Kari Bruursema
2006-current	Susan Himes
2006-current	Nadav Goldschmied (chair)
2006-current	Andrew Biga (chair)
2006-current	Angela Bradley
2006-current	Jessica Curley
2006-current	Idia Binitie
2006-current	Xian Xu
2006-current	Adam Bandelli

2006-current Tovah Yanover